



Articulation Agreement

Southern New Hampshire University – College of Online and Continuing Education
and
Anne Arundel Community College

I. PURPOSE

Southern New Hampshire University (SNHU) and Anne Arundel Community College, in the spirit of academic cooperation, and in order to facilitate the transfer of graduates of Anne Arundel Community College to Southern New Hampshire University - College of Online and Continuing Education (SNHU-COCE), hereby do enter into an academic articulation agreement. Successful implementation of the Agreement is dependent upon communication of its content to all involved participants and the assumption of responsibility by both institutions for such communications.

II. TRANSFER PATHWAY(S)

1. As SNHU is regionally accredited, all academic course work in which a student has earned a grade of "C-" or higher is fully transferable based on the attached course equivalents. Up to 90 applicable credits may be accepted in transfer toward a bachelor degree program from Anne Arundel Community College.
2. Based on the course equivalency tables attached (see Appendix 1), SNHU College of Online and Continuing Education guarantees transferability of all credits outlined in the following Anne Arundel Community College degrees to their corresponding SNHU-COCE bachelor's degrees:

AS Business Administration to BS Business Administration

AAS Human Services to BS Human Services

AAS Law Enforcement and Criminal Justice to BS Criminal Justice

AA Psychology to BA Psychology

AS Nursing to BS Nursing

AAS Physical Therapist Assistant to BS Health Sciences

AAS Radiologic Technology to BS Health Sciences

AAS Surgical Technology to BS Health Sciences

3. Any Anne Arundel Community College students enrolling at SNHU College of Online and Continuing Education may transfer up to 90 credit hours for a bachelor's with unlimited CLEP, DANTES and Excelsior, military training (based upon a transcript from the American Council on Education (ACE), College Credit Recommendation Service or Community College of the Air Force (CCAF) transcript) and ACE or National College Credit Recommendation Service (NCCRS) credits - providing students meet residency requirements. Transfer credit is awarded based on degree program requirements. Residency requirements equate to 30 credit hours or ten classes.

III. TERMS

1. During the Term of this Agreement, each Anne Arundel Community College Alumni, Employees and Family members (spouses, domestic partners, children, siblings and parents) who identifies Partner on his or her COCE discount application will receive a 10% tuition discount. In addition, Anne Arundel Community College Alumni, Employees and Family Members who enroll in the University's COCE undergraduate and graduate programs will receive a waiver of the application fee normally required by the University. No application fee waiver, tuition credit, or refund shall be made retroactively for any Anne Arundel Community College Alumni, Employees or Family Member already enrolled at the University on the date of execution of this Agreement; however, the tuition discount shall be applied to such Alumni, Employees or Family Member for course enrollments following the execution of this Agreement.
2. SNHU College of Online and Continuing Education may change its tuition rates at any time at its sole discretion and the reduction will be calculated based on the current tuition in effect for the applicable academic term for the enrolled program. Eligible employees and alumni shall not be entitled to any other reduction and are subject to all other admission and continuation requirements as set forth in the respective Southern New Hampshire University policies and catalogs.
3. In compliance with FERPA Regulations, Southern New Hampshire University - College of Online and Continuing Education agrees to provide Anne Arundel Community College with annual updates of student enrollment. This update will include general data on the number of students that have transferred to SNHU College of Online and Continuing Education, student demographics, number of credits transferred, program of study, the number of conferred bachelor degrees awarded and other pertinent information.
4. This Agreement is to be effective as of the date set forth below which shall be placed thereon upon all parties below executing this Agreement, and shall continue until terminated. Both parties must approve amendments to the Agreement in writing. Either party may terminate the Agreement without cause upon 90 days written

notice to the other party. Notwithstanding the foregoing, either party may terminate the Agreement immediately in the event that participation under the Agreement may give rise to a violation of any requirement of federal or state law or regulation or the requirements of any accrediting agency having jurisdiction.

5. Subject to the terms and conditions of this Agreement, SNHU shall provide guaranteed admissions to AACC graduates with an associate degree as long as admissions criteria are met. SNHU's Office of Undergraduate Admission will retain the final authority in all admission decisions. Admission criteria, academic requirements, and other admission requirements will be subject to the applicable academic catalog accessed through snhu.edu at the time of the students' admission. Students who have begun their SNHU program of study or students in the process of enrolling prior to the effective date of termination as aforementioned will be grandfathered in to continue receiving the discount offered in this Agreement until such time such students complete or discontinue enrollment in their program.
6. Transferability of third party course work will be evaluated on a case by case basis.
7. This Articulation Agreement is based on the current curriculum of both educational institutions. Each institution is responsible for notifying the other of any substantive changes to the curriculum. This agreement shall be reviewed by both institutions annually.
8. The parties upon written request of the other will grant to each other a non-exclusive, non-transferable license to use each other's trademarks and servicemarks in furtherance of the articulation coordination detailed herein or in a manner solely for the purpose of identifying and communicating the existence of the relationship to Anne Arundel Community College's students and alumni. Use of trademarks, servicemarks and logos will comply with use policies of the originating institution. The parties shall discontinue the use of the licensed marks and return any and all files and materials containing the licensed marks supplied by the owner at termination or expiration of the Agreement. Neither party grants to the other any interest in the other party's trademarks. Should either originating institution request, in writing, that a particular use of the originating institution's trademarks and/or servicemarks be discontinued, the non-originating institution shall cease and desist such use of the trademarks and/or servicemarks.
9. Anne Arundel Community College agrees to notify students of transfer opportunities to SNHU College of Online and Continuing Education, to collaborate with SNHU College of Online and Continuing Education on other forms of transfer communication and to host



SNHU representatives on campus for recruitment activities during the academic school year.

10. The parties hereto will have the relationship of independent contractors for all purposes. Each will have complete control over its own performance and the details for accomplishing its own obligations under this Agreement. In no event will the agents, representatives or employees of one party be deemed to be agents, representatives or employees of the other.
11. This Agreement may be executed by the duly authorized representative of each party, as shown below either by electronic or facsimile transmission, each of which will be considered an original.

IV. CONTACTS FOR COORDINATION:

All notices and other communications required hereunder by either party to the other shall be in writing, delivered personally, by certified or registered mail, return receipt requested, or by overnight courier, and shall be deemed to have been duly given when delivered personally or received when using overnight courier or three business days after being deposited in the United States mail, postage prepaid, addressed as follows:

If to Southern New Hampshire University:

Gayla Freelon, Regional Director, Academic Alliances
Southern New Hampshire University
College of Online and Continuing Education
2500 North River Road
Manchester, NH 03106

If to Anne Arundel Community College:

Marcus Wright, Director of Transfer, Articulation and Career Alignment
Office of Instructional Partnerships
Anne Arundel Community College
101 College Parkway
Arnold, MD 21012

or to such other persons or places as either party may from time to time designate by written notice to the other.

7.19DL



DATE: 6/21/2020

APPROVALS:

DocuSigned by:
Gregory Fowler
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Dr. Gregory Fowler, PhD.
President, Global Campus
Southern New Hampshire University

DocuSigned by:
Dawn Lindsay
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Dr. Dawn Lindsay
President
Anne Arundel Community College

DocuSigned by:
Jennifer Batchelor
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Dr. Jennifer Batchelor, PhD.
Vice President Academic Programs, Global Campus
Southern New Hampshire University

DocuSigned by:
Dr. Gavin
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Dr. Michael Gavin
Vice President of Learning
Anne Arundel Community College

DocuSigned by:
Gayla Freelon
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Manager of Agreement
Gayla Freelon
Regional Director, Academic Alliances
Southern New Hampshire University
College of Online and Continuing Education

DocuSigned by:
Marcus Wright
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Manager of Agreement
Marcus Wright
Director of Transfer, Articulation & Career Alignment
Anne Arundel Community College



**ADDENDUM TO
ANNE ARUNDEL COMMUNITY COLLEGE AND SOUTHERN NEW HAMPSHIRE UNIVERSITY
ARTICULATION AGREEMENT DATE: 6.21.2020**

TO: Marcus Wright, Director of Transfer, Articulation, & Career Alignment, Anne Arundel Community College
FROM: Gayla Freelon, Regional Director of Academic Alliances, Southern New Hampshire University COCE
RE: ADDENDUM OF UPDATED PROGRAM ARTICULATIONS
DATE: 12.10.2020

Southern New Hampshire University College of Online and Continuing Education is pleased to announce the following newly formatted transfer pathway options for Anne Arundel Community College students pursuing a bachelor degree. This addendum will be added to the current articulation agreement dated 06/2020. Please distribute this guide to the appropriate faculty.

In order to ensure you have the most current information, please take note of the following changes to the original contract:

- Under “**II. TRANSFER PATHWAY(S),**” item number 3 will now read:
AS Business Administration Transfer to BS.BAD
AAS Human Services to BA.HSE

We value our partnership with Anne Arundel Community College and look forward to providing additional opportunities for students to further their education.